



*Helping you create better science with customized growth chambers for your controlled environment research through our “Percival Scientific Proven Process”*



## 1 Discovery and Planning

We collaborate with you to customize the right solution for your goals.

- We partner with you to outline goals and objectives
- Our team evaluates your environment and application needs
- A budget and plan is developed for now or in the future
- A relationship is built between your team and ours

## 2 Recommendations and Design

Our team of industry experts recommends a solution.

- Sales and Engineering review your information
- Our team recommends the best solution based on the review
- Preliminary design and quotation are provided for sign-off
- We inquire about your needs for possible future projects

## 3 Preparation and Project Management

From simple to complex, projects are managed through our teams.

- We review the agreed-upon specifications and design
- Engineering chooses parts from our list of certified suppliers
- Parts are ordered from our reviewed and rated vendors
- Your custom solution is finalized and prepared for production

## 4 Custom-Built Solution

A custom solution is built and fully tested in our USA-based, ISO- & UL-certified facility.

- The custom design enters our flexible manufacturing process
- Cross-trained production experts build a custom solution
- Each solution is built with the latest high-tech tools and equipment
- The final product goes through our factory quality assurance process

## 5 Delivery and Installation

Your custom solution is delivered according to an agreed-upon timeline.

- Our team coordinates logistical and delivery needs
- Your custom solution is delivered specified to your request
- Optional installation and support are available as needed
- If required, solutions are installed by factory-supported personnel

## 6 Customer Training and Support

Continuous training and support are available for your organization.

- We provide manuals, quick-start guides and training videos
- On-site and virtual tech support are available throughout product life cycle
- We welcome feedback and enhancement recommendations
- Warranty selections and preventative maintenance are provided as requested